



Warranty

CNA Commercial Equipment Warranty

Simple choice. Powerful coverage.

Backed by over 30 years of experience in warranty, CNA is committed to providing customized solutions that address complex regulatory, marketing and risk transfer needs across a wide range of products. With over \$5 billion in annual gross revenue and an estimated 17% market share in the U.S., CNA is one of the largest and most experienced underwriters and providers of warranty-related products and insurance.

CNA offers:

- Comprehensive insurance, warranty and product protection solutions, with flexibility to meet your specific needs
- Ability to insure the obligations of third-party providers of warranties and service contracts in all industries
- Suite of CNA obligor companies licensed to service contracts in all states
- International capabilities in underwriting, risk management and reinsurance

The need for commercial equipment warranty coverage

For companies in many industries, transferring liability through contractual liability insurance policies is a cornerstone of a successful and compliant business model. It can also be an important risk management strategy to ensure continued operations and a healthy bottom line. As organizations become more sophisticated, the importance of properly covering equipment becomes increasingly critical. To manage the post-warranty risk of equipment repair, many organizations purchase or offer their customers extended warranty coverage. These service contracts can extend the life of your original investments.

Our wide range of warranty solutions

CNA offers a variety of warranty products that provide a competitive advantage for agricultural, construction and material-handling equipment dealers, heavy equipment industry, OEMs, and financial institutions. CNA's warranty products can support programs covering everything from laptops used in schools and universities to mechanical breakdown service contracts for heavy agricultural and construction equipment.

Implementing the program is easy. Meet with your agent and CNA Warranty sales representative to discuss your unique needs. Receive a CNA proposal and launch your CNA Commercial Equipment Program.

The strength and stability of CNA

With an A+ rating for financial strength and over 120 years of insurance industry expertise, our reputation is built on a solid foundation. CNA is a member of the Service Contract Industry Council (SCIC) and the Electronics Components Industry Association (ECIA) and a leading commercial equipment warranty provider. There's no one-size-fits-all approach here – our veteran underwriters and skilled actuaries are proven industry experts who can provide flexible, innovative solutions that meet your unique needs.

CNA's diversified team is knowledgeable and experienced on all sides of the warranty value chain. Our underwriters are industry veterans who understand the challenges associated with protection plans and the covered products. We have the expertise and flexibility to tackle complex exposures and

coverage requirements. CNA's actuarial analysts have the skills to accurately price product exposures to accommodate unique risks and coverage structures. Our expertise, resources and flexibility allow us to understand client needs and recommend superior solutions that meet those needs.

For more information, please contact your CNA agent or broker, or visit cna.com/warranty.